

# WHAT IS A CAREER STRATEGY CALL?

www.executiveconnexions.com



During your **complimentary and confidential career strategy call**, we'll work together to...

- **Explore in confidence** the priority career challenges that you're facing in an open and honest discussion.
- **Uncover hidden challenges** that may be sabotaging your job search success.
- Have you leave the session with some **actionable tips** to give your career a boost.

At the end of the chat, we will also make a professional recommendation for the best next steps you should take now to take your job search to the next level.

### WHAT'S THE CATCH?

We all like to make best use of our time in todays busy world, so while there's no catch or pushy sales gimmicks on the call (and we know you'll learn something beneficial), we need to allocate our time to those who are seriously considering coaching as an option. To this end we have a set of criteria as follows:

"Career Strategy Call Criteria: You're a senior level executive actively seeking your next role and want to establish whether coaching could help you. You are able to make an investment in a coaching programme. Our clients are typically earning £100k and above p.a."



#### HAVE YOU WORKED WITH PEOPLE LIKE ME?

The best way to answer this is to take a look at our <u>testimonials</u> on the website. These testimonials include a range of senior level executives (most of whom are prepared to supply their full name and a photo for the website) such as CFO's, CIO's, Programme Directors, MD's, COO's, and others. I hope some of what they say in their testimonials will resonate with you.

#### WHAT WILL COACHING COST?

For commercial reasons, as well as pragmatic ones, we don't publish our programme fees on the website (that's for a discussion), as there can be such a broad range in budgets and expectations. You'll come away from the call with full knowledge of our recommended programmes, and any 'off menu' bespoke coaching we may or may not discuss during the call.

#### HOW SHOULD I PREPARE FOR THE CALL?

The call is about you. We will usually have taken a look at your LinkedIn page, or we may have had other dialogue leading to the career strategy call itself. Given that the call is about you, please be ready to provide an overview of:

- Any challenges or 'speed bumps' you're experiencing in your search
- How you feel coaching could help you (in what areas)?
- Have a pen and pad to jot down any notes from the call
- Where possible, try to be in a private environment where you can speak freely
- Please review the website in advance of the call and note any questions you may have. Some may be addressed in the <u>FAQ</u> section.



#### WHAT HAPPENS FOLLOWING THE CALL?

That depends. If we have come to a point where you think a proposal outlining how we might work together is the right next step, then we'll do that. If you decide you simply want to take some time to reflect on the call, then that's fine too.

We hope you'll join the ranks of our highly successful clients, and look forward to hearing about your career goals on the call.





#### **Executive Connexions Ltd**

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## Successfully working with clients across the globe